

Valgkomiteens innstilling til nye styremedlemmer på generalforsamlingen 7. juni 2023 Oslo Chamber of Commerce (OCC)

Valgkomiteen har hatt 9 fysiske møter i perioden 2022 / 2023. Alle medlemmene har vært til stede på møtene.

Valgkomiteen har bestått av følgende tre medlemmer:

Leder Thor Høstmark Løve
Trond Samstad
Homeira Kielland Lund

Valgkomiteen har utarbeidet kriterier for valg av aktuelle styrekandidater som kan bidra til økt fokus på den nye strategien. Disse kriteriene er lagt til grunn for valgkomiteens innstilling.

Valgkomiteen har hatt et fysisk møte med alle kandidatene, og de som valgkomiteen mente var aktuelle for styret i OCC ble kalt inn til et annengangs intervju.

Valgkomiteen har lagt vekt på OCC sin strategi og mener de personene som velges til styret vil styrke styrets kompetanse på mange områder. Her også hensyntatt arbeidet med å få ICC integrert i OCC, om mulig.

De som ikke kan gjenvelges, har sittet så lenge vedtektene har tillatt. Jfr. vedtektene §3 3 ledd, se under.

Sitat:

«Valgperioden er 2 år. Styreleder og nestleder velges ved særskilt valg for 2 år. Gjenvalg kan finne sted. Lengste sammenhengende funksjonstid for styremedlemmer er 6 år. Uavhengig av denne begrensning kan et styremedlem velges til styreleder med mulighet for gjenvalg to ganger.»

Henrik Schumann Sager og Audun Iversen kan ikke gjenvelges til styret i henhold til vedtektene. Audun Iversen kan velges som styreleder i henhold til vedtektene.

Valgkomiteen innstiller ikke på gjenvalg av Kjerstin Østenseth og Marianne Ek. Valgkomiteens kravspesifikasjon for medlemmer av det kommende styret har blitt endret fra og med i år, ettersom valgkomiteen ønsker en annen kompetansesammensetning i styret. Dessverre fyller ikke disse to kravene til denne sammensetningen fullt ut, og derfor innstiller valgkomiteen på at disse ikke gjenvelges.

Valgkomiteens enstemmige innstilling til ny styreleder og nye styremedlemmer til styret i Oslo Chamber of Commerce for 2 år frem til 2025:

Styreleder

Audun Iversen, Den Danske Bank

CV sammenfattet

Jeg har ledet salgsorganisasjoner med resultatansvar i nesten 20 år, og har også hatt personalansvar for ulike stabsenheter. Gitt mine ulike arbeidserfaringer har jeg ledet ledere, spesialister og operative medarbeidere, og har bidratt i å gjennomføre flere endringsprosesser i de ulike rollene jeg har hatt.

Min opprinnelige utdanning som siviløkonom er supplert med ytterligere tilleggsutdanning innen økonomi og bedriftsledelse, herunder AFFs toårige program i lederutvikling på Solstrand. Videre har jeg erfaring i risikostyring og innsikt i regulatoriske krav. Gjennom mine tidligere offentlige verv og funksjoner har jeg fått en god forståelse for ulike selskapers og institusjoners rolle i å løse samfunnsoppdrag.

Arbeidserfaring

Danske Bank 2011-

- *Nåværende rolle: Country Responsible for Business Controls and Product Management i Norge, og Head of Personal Customer Nordics, i Norge, Sverige og Finland. Ansvar for ikke-finansiell risikostyring, dvs. operasjonell risiko i bankens systemer og prosesser. (1. linje risikostyringsansvarlig)*
- *Head of Corporate Credit Norway (kredittsjef). Ansvarlig for kredittrisikostyringen i bedriftssegmentet i Norge.*
- *Deputy Head of Business Banking Norway/Head of Finance Centres. Salgs/relasjons- og kredittansvarlig for SMB og storbedriftsportefølje.*
- *Regionbanksjef Østlandet*
Salgs/relasjonsansvarlig og kredittansvarlig for en portefølje av og storbedrifter i Østlandsregionen

DnB: 1995-1999 & 2003 -2011

- *Ulike roller innenfor DNBS storkundedivisjon, med salgs- og kredittansvar for ulike industribransjer og eiendom/entreprenør.*

Oslo kommune: 1999-2022

Byråd for finans. Nestleder i byrådet 2000-2002.

Tidligere arbeidserfaring fra:

- *KLP Forsikring*
- *Akershus fylkeskommune*
- *Kommunal- og regionaldepartementet*

Utdannelse

- *AFF Solstrandprogrammet,*
- *Norges Handelshøyskole (NHH), Finansanalytikerstudiet,*

- Handelshøyskolen BI, Master of Management,
- Norges Handelshøyskole (NHH), Siviløkonomstudiet (Master of science in Business)
- Universitetet i Bergen, Studier i sammenlignende politikk (mellomfag) og studier i statistikk,

Organisasjonsarbeid

- Styremedlem, Oslo Chamber of Commerce (Oslo Handelskammer) 2016 -2023
- Styremedlem, DnB Næringsmegling 2003-2004.
- Medlem av Kontrollutvalget i Oslo kommune (2003 - 09) og varamedlem 2019-2023.
- Medlem av Oslo Bystyre (1991-95).
- Ulike verv og komitearbeid i Oslo Høyre 1990 –1999, 2003,2005, og fra 2012 – 2019, samt 2022.
- Styremedlem i Studentsamskipnaden i Bergen og medlem av studentparlamentet 1986-88

Styremedlem

Hanne Skogen, Innovasjon Norge

- **Utdannelse:**
 - Master of Business Administration (MBA) fra Heriot Watt University (fjernstudium)
 - Bachelor of International Business (DiplomEksportØkonom) fra Norges Markedshøyskole / BI, med tre integrerte studiesemestre i Tyskland.
- **Arbeidserfaring / internasjonal erfaring:**
 - Jobbet 20+ år i Innovasjon Norge (inkl. Eksportrådet), i hovedsak med eksport og internasjonal vekst. Jobbet ved Innovasjon Norges kontor i Tyskland i to perioder (til sammen 7,5 år), samt i en kortere periode ledet kontoret i Øst-Afrika. Var konstituert leder for Eksportavdelingen i nærmere ett år. Leder nå Eksportsenteret og IPR-teamet i Innovasjon Norge, er ansvarlig for breddetilbudet rettet mot eksportbedrifter, og er del av ledergruppen i Eksportavdelingen.
 - Hospitert i Utenriksdepartementet (Seksjon for næringsøkonomiske spørsmål) i 18 mnd.
 - Bodd til sammen 13 år i Tyskland, 1 år i Nederland og 1 år i USA.
- **Tidligere styreverv:**
 - Styremedlem i ICC Norge
 - Nestleder i styret for Norsk-Tysk Selskap
 - Styremedlem i Ungt Entreprenørskap Akershus

Styremedlem

Kristian Wulfsberg Majer, Motivation Branding



Address Parkveien 62B, 0254 Oslo, Norway
E-mail kristian@motivationbranding.com

Telephone +47 92621312
Born 14th of August 1977

EMPLOYMENT EXPERIENCE

- 2020 - Motivation Branding**
CEO
- 2016 - Løve Holding**
Investor and board member
- 2012 - Corvinus University**
Visiting Professor Applied Marketing Strategy (Master's Level)
- 2010 - 2020 The Garrison Group**
Senior Partner
- 2008-2010 COX**
Marketing Director
- 2003-2007 Blink Advertising**
CEO

EDUCATION

1997-2002 Budapest University of Economic Sciences
BA Business Administration

INDUSTRY BOARD MEMBERSHIPS

- 2012 - The Norwegian Marketing Association (MFO)**
Board member / Election Committee
- 2012 - ECONA – The Marketing Network**
Board member

LANGUAGES

Norwegian Native
English Fluent written and spoken
German Basic written and spoken
Hungarian Basic spoken

Styremedlem

Mika K.S. Tienhaara

- Serial entrepreneur with exits and scale-up focus and award-winning innovator, extensive C-level experience

- Industry professional B2B with extensive project and technology commercialization expertise with a strong business and business development focus
- Strong commercial mindset and ability building strong teams, as well as building commercial collaborations between academia, tech companies, and corporates to enable business transformation with impact
- Built strong, recognized brands of startup companies and generated substantial revenue and business with large international corporations
- Extensive investor and UHNW/HNW network globally
- 100% successful funding track record
- International business and operations experience from Sweden, Norway, Finland, Germany, the Netherlands, Switzerland, USA, Malaysia, Mexico, Brazil, Colombia, Nigeria, Gabon
- **CAREER PROGRESSION**

ROCSOLE OY & ROCSOLE Inc• Kuopio, Finland & Houston, TX

A scale-up deeptech/cleantech company with Shell, Repsol, Equinor and TESI VC as equity partners.

CEO

2020 Jan – 2023 April

- Hands-on mentality - driving commercial scale-up using and refining my playbook, where technology, market, team, funding and execution are core parameters – resulted in a strategy execution plan with the full team dedication – successfully launching a disruptive technology and business model in conservative industry
- Building a highly efficient and diverse team formed during the pandemic
- Driving product readiness, operational excellence and customer value: established our quality system, overseen the first commercial product launches
- Enabled growth – and formed a product company launching Data-as-a-Service subscription solutions- grown customer portfolio from 2 to more than 30 international corporates (e.g. ExxonMobil, Samsung, ConocoPhillips, Petrobras, Halliburton, Procter&Gamble) and reduced sales cycles from 300 days to less than 60
- Got the company accredited as a Great Place to Work (2022)
- Enabled successful fundraising for Bridge funding, Pre Series A and Series A (about 75% of total company funding, more than 10 m€)
- Participation in accelerators: TINC Silicon Valley, Newchip Series A, Foresight/EUNIKE Radar Program, NYU EFL Labs, Plug & Play Sustainability; a World Economic Forum Technology Pioneer member
- Technology licensing agreements with Shell, Equinor.
- Built an extensive investor network in UK, Germany, Switzerland, France, US (East Coast, Texas, California) and more.

SINTEF MANUFACTURING • Raufoss & Oslo, Norway

Senior Advisor Business Development & Head of Manufacturing Technology Manufacturing Technology, 2018 – 2020

SINTEF Manufacturing is a research institute under SINTEF, with about 2,000 employees.

- As part of accelerating innovation and qualification (TRL 2- 6), the Catapult System (“Norsk Katapult”) under SIVA was established – where the Raufoss Manufacturing hub was selected in the first batch of four centers.
- Managed coordination of multiple stakeholders with industrial companies, academia and governmental agencies
- Developed KPIs and set up the reporting structure in cooperation with the Norsk Katapult program owners (SIVA)
- Developed KPIs and set up the reporting structure in cooperation with the Norsk Katapult program owners (SIVA) for the whole Norsk Katapult program
- Initiated and developed partnerships with leading research and industrial parties in Sweden, Germany, UK, USA for
 - Digitalization, Digital Twins, IoT, simulations, generative/AI design, AR/VR; Siemens, Autodesk, Dassault Systemes and others
 - Advanced manufacturing competence: Lean Design USA, Industry 4.0 Germany, MIT, Chalmers
 - Robotics and automation: KUKA, ABB, Comau, Festo, INTEK, UR
- Setup and developed the services for SME’s, start-ups/scale-ups, large R&D intensive international companies in various industries: manufacturing, textile/fashion, agricultural/food production, automotive/battery technology
- Advisor to more than 50 startups

SULZER CHEMTECH USA INC. ▪ Houston, TX (USA)

Head of Upstream Americas division, 2014 –2017

Post-merger SULZER -ASCOM. Led the Upstream business area for North and South America. *Sulzer is a company with about 15,000 employees.*

- Recruited internally and setup a multi-ethnic strong sales and delivery team
- 2014-2015 dramatic oil recession created a tremendous projects and contracts vacuum. Engaged with customers (such as ExxonMobil, Chevron) and developed new sales with value creation models achieving >60% of global Upstream revenue
- Used my consulting skills to work with the multi-company, multi-location consortium to enable new critical applications resulting in fast-track delivery and all-time high oil production from the key asset
- Developed new business opportunities by doing user analysis and interviews to increase the delivery scope.

ASCOM SEPARATION BV / ASCOM SEPARATION SDN BHD ▪ Arnhem, Netherlands & Kuala Lumpur, Malaysia

CEO, COO & Managing Director, 2011 –2014

Created a high-growth company as a high-profile global technology and service company.

ASCOM with JV partners and operations had about 150 - 200 employees and worked with all the major IOCs and many NOCs directly in the Oil and Gas sector.

PROLABNL BV ▪ Arnhem, Netherlands

Co-Owner, 2011 –2014

Operational owner in the industry’s leading and largest multiphase flow loop facility/pilot hydrocarbon processing plant (50.000 BLPD capacity) dedicated to subsea processing and mature field separation equipment and systems.

Used by ExxonMobil, Statoil, BP, Chevron, Total, FMC Technologies, Aker Solutions, Roxar, and others. The complete ExxonMobil Subsea Processing System was qualified at these facilities.
ProLabNL 40-50 employees and contractors.

- Drove the branding and marketing of the industry's no. 1 independent multiphase flow loop, creating sales from several major oil companies and system integrators.
- Business development, sales and negotiations with the Mexican government, Pemex, and IMP to establish a similar flow loop facility in Mexico as part of a major R&D facility, resulting in a major EPC contract for ProLabNL.
- Facilitated the M&A and sales of the company for a high multiplier.

RENAISSANCE Oil and Gas BV ▪ Arnhem, Netherlands & Mexico City, Mexico
Business Development, 2011 - 2014

Initiated and enabled new business opportunities for the company in Mexico and Colombia.

AKER SOLUTIONS ▪ Oslo, Norway
Vice President Technology, 2010 -2011

Created a technology team to commercialize new oil and gas upstream processing technologies to drive value for the company.

Aker Solutions had about 15.000 employees.

AKER SOLUTIONS ▪ Oslo, Norway
Vice President Separation Technologies, 2008 -2010

A novel business area was handed to me to build up potential business.

AKER SOLUTIONS ▪ Oslo, Norway
Vice President Brownfield, 2005 -2007

A new business area created for me to organize and develop the offerings and revenues for brownfield activities.

BOARD EXPERIENCE

ROCSOLE OY ▪ Kuopio, Finland
A scale-up technology company supported by Shell, Repsol and Equinor.

Company Director of the Board, 2019 - 2020

Driving innovation, market expansion and brand awareness internationally, as well as guiding the rigid scale-up from sales to engineering and project execution.

COMPLEX FLOW DESIGN ▪ Trondheim, Norway
A start-up/scale-up company.

Chairman of the Board, 2011 -2014

Board Member, 2007 -2011

Facilitated and developed the company to expand customer portfolio and private/public funding for new technology developments.

ASCOM SEPARATION COMPANY SDN BHD ▪ Kuala Lumpur, Malaysia
A scale-up company that became a global market leader.

Company Director & board member, 2011 -2017

Setup the Malaysian branch to create an efficient and low-cost sales and engineering hub serving the global market.

EARLY CAREER

RAUFOSS TECHNOLOGY / RAUFOSS ASA ▪ Raufoss, Norway

Sales & Marketing Manager, 2001 –2005

Managing Director & Country Manager, 2000 –2001

Project Manager, 1999 –2000

Endorsed by SAAB German resident engineers and selected to setup the company and run the Swedish operations (Gothenburg and Södertälje).

General Motors/ADAM OPEL AG POWERTRAIN ▪ Germany

Part of GM, more than 200.000 employees globally.

Development Engineer, 1998 –1999

Vehicle exhaust emissions testing & homologation – all vehicle lines and model years

GENERAL MOTORS/ADAM OPEL AG & SAAB AUTOMOBILE AB ▪ Sweden and Germany

Internships: Production, manufacturing engineering, powertrain development, 1989, -90, -91, -92, -93, -94, -95, -96 and -97

Production engineering – establishment and optimization of workstations for the final assembly of SAAB 900

Technical development – V6 Turbo; performance, exhaust emissions and fuel consumption Gearbox – synchronization optimization

EDUCATION

Quantic School of Business and Technology ▪ MOOC & Washington D.C.

Executive MBA – Entrepreneurship and Innovation Strategy, 2018-2020

CHALMERS UNIVERSITY OF TECHNOLOGY ▪ Gothenburg, Sweden

M.Sc. in Mechanical Engineering – Energy Technology & Fluid Mechanics, 1994 –1997

UNIVERSITY COLLEGE WEST (Formerly University of Trollhättan/Uddevalla) ▪ Trollhättan, Sweden

B.Sc. in Mechanical Engineering – Product and Production Technology, 1991 –1994

LANGUAGES

Fluent/native: Swedish, Norwegian, Finnish, English, German

AWARDS AND HONORS

Honorary Doctor in Entrepreneurship, Azteca University, Mexico - 2022

CEO of the Year – Growth Strategy, by Business Worldwide Magazine, London, UK - 2021

Most Innovative CEO in Oil & Gas, by Business Worldwide Magazine, London, UK - 2021

OTC Spotlight on New Technology, Houston, TX – 2022, 2021, 2020, 2017

International Achievers' Award by Indian Achievers' Forum, India - 2022

Top 100 Innovation CEOs by World Biz Magazine, London, UK – 2021

Global Energy Award, by GES (former GPS), Calgary, Alberta – 2021

Top 25 Thought Leaders on Lean Startups, by Thinkers360, US – 2022

Top 50 Thought Leaders on Climate Change by Thinkers 360, US - 2022

VOLUNTEERING

OSLO CITY Innovation board – member 2018

SPE SEPARATION TECHNOLOGIES TECHNICAL SESSION
Communication Officer 2015 - 2018

OTC BRASIL 2017, 2019, 2023 -**Committee member**

OTC HOUSTON 2018 - 2024 – **Program Committee member**

SPE LACPEC 2015 - **Committee member**

COURSES AND TRAINING

Chalmers Professional Education –Stage-Gate Technology Development Process (2011)

Aker Solutions International Develop Your Leadership Programme (2008-09)

Aker Solutions HSE mindset (2010), Just Care, HSE (2009), Project Execution Model (2007)

Aker Solutions and Sulzer Compliance training (2009-10, 2015-2016)

Sulzer Management & personal development (2014-15)

SPE Subsea Processing (Nov 2012)

Profesjonell klagehåndtering (Feb 2006)

